



Fostering Leadership & Innovation

The New Home Of Professional Sales Training in The Caribbean

APPLICATION FOR ADMISSIONS

Instructions: PLEASE COMPLETE ALL SECTIONS OF THIS FORM

- 1. Answer all questions in BLOCK CAPITALS
- 2. A non-refundable processing fee of \$1000.00 and one government issued I.D. are required for registration
- 3. Submit completed application form electronically to info.tglsalesschool@gmail.com or in person to the Corporate Education Division at University of the Commonwealth Caribbean (UCC campus-17 Worthington Avenue, Kingston 5.)

Please Note;

| Study option may be | e witnarawn in the event of | under-enrollment in a | given programme | |
|---------------------|-----------------------------|-----------------------|-----------------|--|
| | | | | |

SECTION A: PERSONAL INFORMATION

| SURNAME: | FIRSTNAME: | | |
|---------------------------------|----------------------------|--|--|
| | TITLE: MR/MRS/MISS | | |
| PERMANENT HOME ADDRESS | TELEPHONE NUMBER/S | | |
| | MOBILE: | | |
| | HOME: | | |
| | | | |
| EMAIL ADDRESS | DATE OF BIRTH (dd/mm/yyyy) | | |
| | | | |
| TRN | GENDER | | |
| | Female / Male | | |
| Emergency Contact #1 | Emergency Contact #2 | | |
| Name | Name | | |
| Telephone Number(s) | Telephone Number(s) | | |
| | | | |
| 1(a). Do you have a disability? | 1(b). If yes, please state | | |
| YES / NO | | | |

| 2(a). ARE YOU EMPLOYED? | 2(b). If yes, which organiza | 2(b). If yes, which organization? | |
|------------------------------------|------------------------------|-----------------------------------|--|
| YES/ NO | | | |
| 3(a). Are you currently in sales? | 3(b). If yes, how many year | 3(b). If yes, how many years? | |
| YES / NO | | | |
| 3(c). Please indicate the industry | 4. How did you hear about | 4. How did you hear about us? | |
| 1. Finance | | | |
| 2. Information Technology | 1. Facebook | 6. Television | |
| 3. Fast Moving Consumer Goods | 2. LinkedIn | 7. Other | |
| 4. Retail | 3. Web Search | | |
| 5. Auto | 4. Boss | 4. Boss | |
| 6. Other | 5. Colleague/ Friend | 5. Colleague/ Friend | |
| | | | |

SECTION B: PROGRAMME/SEMESTER

NOTE: Basic Course Requirement; 3 CXC Subjects including English Language (Grade 3 & Above) If you are interested in our programs but lack this requirement, call our offices to discuss further options.

Programme you are applying for:

- The Fundamentals of Professional Sales (March April 2018)
- The Fundamentals of Sales Management (April July 2018)
- Advanced Selling Skills (September- November 2018) **
- ** For Advanced Selling Skills, applicants MUST have at least 2 years of sales experience.

SECTION C: EDUCATIONAL BACKGROUND

| School/Institution | Courses Pursued | Year | Award/ Result |
|--------------------|-----------------|------|---------------|
| 1) | | | |
| 2) | | | |
| 3) | | | |
| 4) | | | |
| 5) | | | |
| 6) | | | |
| 7) | | | |
| 8) | | | |
| 9) | | | |

| 5(a). Have you previously attended U | JCC? 5(b). I | 5(b). List previously held UCC ID numbers | |
|---|----------------------------|--|--|
| YES / NO From to | | | |
| 6(c). Are you currently enrolled with | UCC? 6(d). I | Programme: | |
| YES / NO From to | | | |
| YES / NO From to | | | |
| SEC | CTION D: SOURCE | OF FUNDING | |
| | | | |
| 7(a). What is your source of funding? | 7(b). If receiving sponsor | rship: | |
| | Organization | | |
| o Self | Authorizing Personnel | | |
| o Parent | Position | OFFICIAL STAMP OF SPONSORING | |
| o Loan | Telephone # | —————————————————————————————————————— | |
| Sponsorship | Complete Sponsorship (| (Y/N) | |
| | Partial Sponsorship(Y / Y | N) | |
| | Amount \$ | | |
| | I | | |
| | | | |
| SECTIO | ON D: APPLICANT | DECLARATION | |
| 1 My signature certifies the | at Lagree to abide by t | he policies rules and regulations of the | |
| 1. My signature certifies that I agree to abide by the policies, rules, and regulations of the institution. | | ne poneies, ruies, and regulations of the | |
| | inctitution receives th | ne right to suspend or dismiss any student a | |
| | | | |
| | | such an action is deemed to be in the best | |
| interest of the student and | • | . 1 . 61:6 | |
| | | ested, or falsification of information given | |
| will result in the discipling | nary action and make r | me ineligible for admission and enrollment | |
| | | | |
| A DDI LG A NETIG GLGNA EVIDE | | | |
| APPLICANT'S SIGNATURE | | DATE | |
| | | | |
| FOR OFFICIAL USE ONLY | | | |
| | | | |
| TGL/UCC Recruiter | | | |

ID NUMBER/POSITION

NAME